

Commercial Property Loan — Borrower Document & Information Checklist

The items below cover what most banks, credit unions, and CRE lenders will request when underwriting a general commercial property (office, retail, industrial, or mixed-use) acquisition or refinance loan.

1. Entity & Legal Documents

- ☐ Formation documents for the borrowing entity (Articles of Organization/Incorporation, Operating Agreement or Bylaws)
- ☐ Certificate of Good Standing (state of formation and state where property sits, if different)
- ☐ EIN confirmation letter
- ☐ Organizational chart / ownership breakdown showing all members with 20%+ ownership
- ☐ Resolution authorizing the loan and identifying the signer(s)

2. Property Information

- ☐ Legal description, current survey, and title commitment
- ☐ Site plan and building floor plans
- ☐ Certificate(s) of occupancy for all leased/leasable space
- ☐ Zoning confirmation letter verifying current use is permitted
- ☐ Recent property condition assessment (PCA) or engineering report
- ☐ Capital improvement history for the last 3–5 years (roof, HVAC, parking lot, facade, etc.)

3. Leasing & Tenant Information

- ☐ Current rent roll with lease start/end dates, rent, and any renewal or termination options
- ☐ Copies of all leases (or lease abstracts) for tenants occupying 10%+ of the space
- ☐ Estoppel certificates and Subordination, Non-Disturbance and Attornment (SNDA) agreements for major tenants
- ☐ CAM (common area maintenance) reconciliation history
- ☐ Tenant financial statements or credit information for major/anchor tenants
- ☐ Lease expiration schedule / rollover exposure by year

4. Financial Performance

- ☐ Trailing 3 years of operating statements (P&L) plus current year-to-date
- ☐ Tax returns for the operating entity, last 3 years
- ☐ Historical expense detail by category (utilities, maintenance, insurance, property taxes, management)
- ☐ Accounts receivable aging / tenant delinquency history
- ☐ Bank statements, most recent 3–6 months, for the operating account

- ☐ Current year operating budget

5. Licensing, Zoning & Compliance

- ☐ Confirmation of current zoning and any variances or conditional use permits
- ☐ ADA compliance status and any identified deficiencies
- ☐ Any pending code violations or municipal notices

6. Environmental & Flood

- ☐ Phase I Environmental Site Assessment (Phase II if warranted by prior use)
- ☐ FEMA flood zone determination for the property
- ☐ Flood insurance policy, if the property is in a flood zone
- ☐ Disclosure of any known environmental conditions (prior industrial use, USTs, asbestos, etc.)

7. Sponsor / Guarantor Financials

- ☐ Personal Financial Statement (PFS) for each guarantor (20%+ owners)
- ☐ Schedule of Real Estate Owned (SREO) for each guarantor
- ☐ Personal tax returns, last 2–3 years, for each guarantor
- ☐ Credit authorization / consent to pull credit for each guarantor
- ☐ Summary of relevant ownership/management experience with this asset class
- ☐ Verification of post-closing liquidity (bank/brokerage statements)

8. Purchase & Appraisal-Related (Acquisitions Only)

- ☐ Fully executed purchase and sale agreement
- ☐ Earnest money deposit confirmation
- ☐ Seller's trailing financials (if different from borrower-prepared financials above)
- ☐ Access authorization for lender's appraiser and property condition inspector

9. Additional Items Commonly Requested

- ☐ Insurance loss run history (prior 3–5 years) and current insurance declarations page
 - ☐ Management structure — owner-operated vs. third-party management, with management agreement if applicable
 - ☐ Any existing debt schedule and payoff statements for current loans on the property
 - ☐ Litigation history disclosure, if any
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Prepared by Jaken Finance Group. Please return completed items along with any supporting documents so we can proceed to lender submission.